PRESS RELEASE

Board of Directors approves Financial Report as of September 302010

## COFIDE GROUP: NET INCOME FOR FIRST NINE MONTHS OF 23.4 MILLION EURO

The decline compared to the 2009 result is due to the lower contribution of the subsidiary CIR, whose earnings last year contained non-recurring gains of 117 million euro.
Revenues and margins are up thanks to the improvement in the operating results of the CIR group

## Results of the first nine months of 2010

- Revenues: € 3,513.7 million (+11.5\%); EBITDA: € 285.6 million (+41.8\%)
- Net income: € 23.4 million ( $€ 61.1$ million in 9M 2009)
- Net debt of COFIDE: $€ 31$ million ( $€ 35.5$ million at 30/06/2010)
- Consolidated net debt: $€ 2,249.4$ million ( $€ 2,226.5$ million at $30 / 06 / 2010$ )
- Total equity: $€ \mathbf{2 , 4 8 8 . 6}$ million ( $€ 2,363$ million at $\mathbf{3 1 / 1 2 / 2 0 0 9}$ )

Milan, October 282010 - The Board of Directors of COFIDE-Compagnia Finanziaria De Benedetti SpA, which met today under the chairmanship of Francesco Guasti, examined and approved the Interim Financial Report of the group as of September $\mathbf{3 0} 2010$.

## Performance of operations

In the first nine months of 2010 COFIDE reported consolidated net income of $\mathbf{2 3 . 4}$ million euro, compared to 61.1 million euro in the same period of last year. The result was mainly determined by the contribution of the subsidiary CIR ( 26 million euro versus 67 million euro in the first nine months of 2009).

COFIDE is the controlling shareholder of CIR-Compagnie Industriali Riunite SpA, the company at the head of an industrial group active in energy, media, automotive components, healthcare and financial investments. In the COFIDE group is also Euvis, the company in which J.P Morgan has an interest, which has been operating in Italy since 2005 in the sector of lifetime or reverse mortgages for the elderly. At September 302010 Euvis had 82.7 million euro of lifetime mortgages under management, of which 26.7 million euro were originated in the first nine months of this year.

## Consolidated results

The consolidated revenues of COFIDE in the first nine months of 2010 came in at 3,513.7 million euro, up from 3,152 million in the same period of 2009 ( $+11.5 \%$ ). The consolidated gross operating margin (EBITDA) for the first nine months was 285.6 million euro, up $\mathbf{4 1 . 8 \%}$ on the figure for the first nine months of 2009 ( 201.4 million euro). The consolidated operating result (EBIT) was $\mathbf{1 5 6 . 3}$ million euro, up 55.7\% from 100.4 million euro in the same period of 2009. The rise in the consolidated margins was due principally to the significant rise in the profitability of the CIR group.

The financial management result, a negative 54.1 million euro, was determined by net financial expense of 76.8 million euro, partly offset by net gains from trading and valuing securities of 18.3 million euro and positive adjustments to the value of financial assets of 4.4 million euro. The change compared to the positive result of 78.5 million euro for the first nine months of 2009 was due mainly to the non-recurring gains that were present last year, for a total of approximately 117 million euro.

Consolidated net income for the first nine months of 2010 came to $\mathbf{2 3 . 4}$ million euro, down from 61.1 million euro in the same period of 2009. The change from last year was due mainly to the lower contribution of the subsidiary CIR ( 26 million euro versus 67 million euro in the first nine months of 2009), whose net income figure benefited in 2009 from non-recurring income. Net of this income, CIR's earnings in the first nine months of 2010 would be higher than in 2009.

The net financial debt of the COFIDE holding stood at 31 million euro at September 302010 ( 35.5 million euro at June 30 2010). The consolidated net financial debt of the COFIDE group totalled 2,249.4 million euro at September 30 2010, compared to 2,226.5 million euro at June 302010.

Total consolidated equity amounted to $\mathbf{2 , 4 8 8 . 6}$ million euro at September 30 2010, up from 2,363 million at December 31 2009. The total consolidated equity of the group rose from 704.2 million euro at December 312009 to 734.9 million euro at September 302010.

## Outlook for the year

In the last part of the year the COFIDE group will continue with its management efficiency actions and with the investment programs planned for the development of all sectors of the business. The group confirms that for the subsidiary CIR there is not expected to be any non-recurring income as there was last year. The consolidated net income of the COFIDE group for 2010 should, therefore, be lower in absolute terms than that of 2009.

## Amendment of the Company Bylaws

As documented by a Notary Deed, the Board of Directors has voted to amend Articles 1, 7, 8, 9, 11, 22 and 23 of the Company Bylaws in order to bring them into line with the mandatory requirements set out in D.Lgs. 27/2010. The most significant changes are on the subject of the following: filing the lists of candidates for the position of Director and Statutory Auditor; calling the Shareholders' Meeting; intervention and voting rights at the Shareholders' Meeting.

## Approval of the procedure for related party transactions

In compliance with the rules contained in Consob Resolution no. 17221, the Board of Directors has adopted the "Procedure for related party transactions" and has set up a "Committee for related party transactions" (whose members are the same as those of the Internal Control Committee).

The executive responsible for the preparation of the company's financial statements, Giuseppe Gianoglio, hereby declares, in compliance with the terms of paragraph 2 Article 154 bis of the Finance Consolidation Act (TUF), that the figures contained in this press release correspond to the results documented in the company's accounts and general ledger.

## Alternative performance indicators

Below the meaning and content are given of the "alternative performance indicators", not envisaged by IFRS accounting standards but used in this press release to provide a better evaluation of the economic and financial performance of the Cofide group.

- EBITDA (gross operating margin): an indicator of operating performance calculated by adding "amortization, depreciation and writedowns" to the EBIT figure (earnings before interest and taxes);
- Consolidated net financial debt: an indicator of the financial structure of the group; it is determined as the balance of borrowings net of cash and cash equivalents and current financial assets (financial receivables, securities and available-for-sale financial assets).


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Attached are key figures from the consolidated and statutory balance sheets and income statements.

| ASSETS | 30.09.2010 | 30.06.2010 | 31.12.2009 |
| :---: | :---: | :---: | :---: |
| NON-CURRENT ASSETS | 4,724,720 | 4,704,651 | 4,327,036 |
| INTANGIBLE ASSETS | 1,388,286 | 1,386,634 | 1,352,322 |
| TANGIBLE ASSETS | 2,446,111 | 2,427,870 | 2,187,892 |
| INVESTMENT PROPERTY | 22,433 | 22,550 | 18,965 |
| INVESTMENTS IN COMPANIES CONSOLIDATED AT EQUITY | 314,687 | 309,788 | 275,899 |
| OTHER EQUITY INVESTMENTS | 6,230 | 5,221 | 9,629 |
| OTHER RECEIVABLES | 208,085 | 199,115 | 208,075 |
| SECURITIES | 92,419 | 101,846 | 83,051 |
| DEFERRED TAXES | 246,469 | 251,627 | 191,203 |
| CURRENT ASSETS | 2,455,647 | 2,653,197 | 2,476,754 |
| INVENTORIES | 164,988 | 155,229 | 156,150 |
| CONTRACTED WORK IN PROGRESS | 5,039 | 11,344 | 3,464 |
| TRADE RECEIVABLES | 1,100,483 | 1,090,004 | 1,042,030 |
| OTHER RECEIVABLES | 184,671 | 191,184 | 204,465 |
| FINANCIAL RECEIVABLES | 47,301 | 280,787 | 27,229 |
| SECURITIES | 292,181 | 384,986 | 338,264 |
| AVAILABLE-FOR-SALE FINANCIAL ASSETS | 156,737 | 176,396 | 119,527 |
| CASH AND CASH EQUIVALENTS | 504,247 | 363,267 | 585,625 |
| ASSETS HELD FOR DISPOSAL | 723 | 761 | 700 |
| TOTAL ASSETS | 7,181,090 | 7,358,609 | 6,804,490 |
| LIABILITIES AND EQUITY | 30.09.2010 | 30.06.2010 | 31.12.2009 |
| TOTAL EQUITY | 2,488,589 | 2,476,825 | 2,363,015 |
| SHARE CAPITAL | 359,605 | 359,605 | 359,605 |
| RESERVES | 80,889 | 87,582 | 73,587 |
| RETAINED EARNINGS (LOSSES) | 270,902 | 270,902 | 208,678 |
| NET INCOME FOR THE PERIOD | 23,449 | 18,586 | 62,293 |
| EQUITY OF THE GROUP | 734,845 | 736,675 | 704,163 |
| MINORITY SHAREHOLDERS' EQUITY | 1,753,744 | 1,740,150 | 1,658,852 |
| NON-CURRENT LIABILITIES | 3,063,659 | 2,970,820 | 3,018,964 |
| BONDS AND NOTES | 570,044 | 563,210 | 718,262 |
| OTHER BORROWINGS | 2,100,656 | 2,008,592 | 1,903,227 |
| OTHER PAYABLES | 1,907 | 1,389 | 1,211 |
| DEFERRED TAXES | 186,782 | 190,821 | 181,489 |
| PERSONNEL PROVISIONS | 126,715 | 130,057 | 137,856 |
| PROVISIONS FOR RISKS AND LOSSES | 77,555 | 76,751 | 76,919 |
| CURRENT LIABILITIES | 1,628,842 | 1,910,964 | 1,422,511 |
| BANK OVERDRAFTS | 213,486 | 257,743 | 66,294 |
| BONDS AND NOTES | 155,678 | 153,373 | 731 |
| OTHER BORROWINGS | 193,044 | 432,166 | 192,499 |
| TRADE PAYABLES | 731,294 | 734,657 | 837,060 |
| OTHER PAYABLES | 250,603 | 246,019 | 230,249 |
| PROVISIONS FOR RISKS AND LOSSES | 84,737 | 87,006 | 95,678 |
| TOTAL LIABILITIES AND EQUITY | 7,181,090 | 7,358,609 | 6,804,490 |

(in thousands of euro)

|  | 1/1-30/9 <br> 2010 | 1/1-30/9 <br> 2009 | $\begin{array}{r} \text { 3rd Quarter } \\ 2010 \end{array}$ | $\begin{array}{r} 3 \text { rd Quarter } \\ 2009 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| SALES REVENUES | 3,513,720 | 3,151,992 | 1,170,644 | 949,160 |
| CHANGE IN INVENTORIES | 5,737 | $(6,145)$ | (718) | 1,667 |
| COSTS FOR THE PURCHASE OF GOODS | $(2,146,386)$ | $(1,896,781)$ | $(726,206)$ | $(556,903)$ |
| COSTS FOR SERVICES | $(565,962)$ | $(541,852)$ | $(178,349)$ | $(171,759)$ |
| PERSONNEL COSTS | $(503,497)$ | $(492,504)$ | $(156,257)$ | $(155,827)$ |
| OTHER OPERATING INCOME | 59,541 | 49,725 | 14,968 | 9,406 |
| OTHER OPERATING COSTS | $(117,913)$ | $(99,117)$ | $(38,059)$ | $(26,415)$ |
| ADJUSTMENTS TO THE VALUE OF INVESTMENTS |  |  |  |  |
| CONSOLIDATED AT EQUITY | 40,331 | 36,129 | 8,487 | 6,438 |
| AMORTIZATION, DEPRECIATION \& WRITEDOWNS | $(129,239)$ | $(101,043)$ | $(43,445)$ | $(34,153)$ |
| INCOME BEFORE FINANCIAL ITEMS AND TAXES ( E B I T ) | 156,332 | 100,404 | 51,065 | 21,614 |
| FINANCIAL INCOME | 41,981 | 45,381 | 11,926 | 13,049 |
| FINANCIAL EXPENSE | $(118,763)$ | $(128,381)$ | $(37,271)$ | $(38,665)$ |
| DIVIDENDS | 115 | 519 | 27 | 54 |
| GAINS FROM TRADING SECURITIES | 23,130 | 160,560 | 9,001 | 18,335 |
| LOSSES FROM TRADING SECURITIES | $(4,973)$ | $(35,461)$ | $(1,101)$ | $(16,016)$ |
| ADJUSTMENTS TO VALUE OF FINANCIAL ASSETS | 4,421 | 35,843 | 5,585 | 24,260 |
| INCOME/LOSS BEFORE TAXES | 102,243 | 178,865 | 39,232 | 22,631 |
| INCOME TAXES | 10,694 | $(30,149)$ | $(18,580)$ | $(6,760)$ |
| RESULT BEFORE TAXES FROM OPERATING ACTIVITY | 112,937 | 148,716 | 20,652 | 15,871 |

NET INCOME/(LOSS) FROM ASSETS HELD FOR DISPOSAL

| NET INCOME FOR THE PERIOD INCLUDING |  |  |  | $\mathbf{2 0 , 6 5 2}$ |
| :--- | ---: | ---: | ---: | ---: |
| MINORITY INTERESTS | $\mathbf{1 1 2 , 9 3 7}$ | $\mathbf{1 4 8 , 7 1 6}$ | $\mathbf{1 5 , 8 7 1}$ |  |
|  | $(89,488)$ | $(87,664)$ | $(15,789)$ | $(9,638)$ |
| - NET INCOME MINORITY SHAREHOLDERS | $\mathbf{2 3 , 4 4 9}$ | $\mathbf{6 1 , 0 5 2}$ | $\mathbf{4 , 8 6 3}$ | $\mathbf{6 , 2 3 3}$ |
| - NET INCOME OF THE GROUP |  |  |  |  |

## (in thousands of euro)

|  | 30.09.2010 | 30.06.2010 | 31.12.2009 |
| :---: | :---: | :---: | :---: |
| A. Cash and bank deposits | 504,247 | 363,267 | 585,625 |
| B. Other cash equivalents | 139,826 | 159,509 | 105,169 |
| C. Securities held for trading | 292,181 | 384,986 | 338,264 |
| D. Cash and cash equivalents $(\mathbf{A})+(\mathrm{B})+(\mathrm{C})$ | 936,254 | 907,762 | 1,029,058 |
| E. Current financial receivables | 47,301 | 280,787 | 27,229 |
| F. Current bank borrowings | $(287,599)$ | $(332,271)$ | $(157,510)$ |
| G. Bonds and notes issued | $(155,678)$ | $(153,373)$ | (731) |
| H. Current part of non-current debt | $(118,881)$ | $(357,223)$ | $(101,281)$ |
| I. Other current borrowings | (50) | (415) | (2) |
| J. Current financial debt (F) + (G) + (H) + (I) | $(562,208)$ | $(843,282)$ | $(259,524)$ |
| K. Current net financial position (J) + (E) + (D) | 421,347 | 345,267 | 796,763 |
| L. Non-current bank borrowings | (1,924,475) | $(1,802,489)$ | $(1,676,126)$ |
| M. Bonds and notes issued | $(570,044)$ | $(563,210)$ | $(718,262)$ |
| N. Other non-current payables | $(176,181)$ | $(206,103)$ | $(227,101)$ |
| O. Non-current financial debt $(\mathbf{L})+(\mathbf{M})+(\mathbf{N})$ | (2,670,700) | $(2,571,802)$ | $(2,621,489)$ |
| P. Net financial position (K) + (O) | (2,249,353) | $(2,226,535)$ | $(1,824,726)$ |

