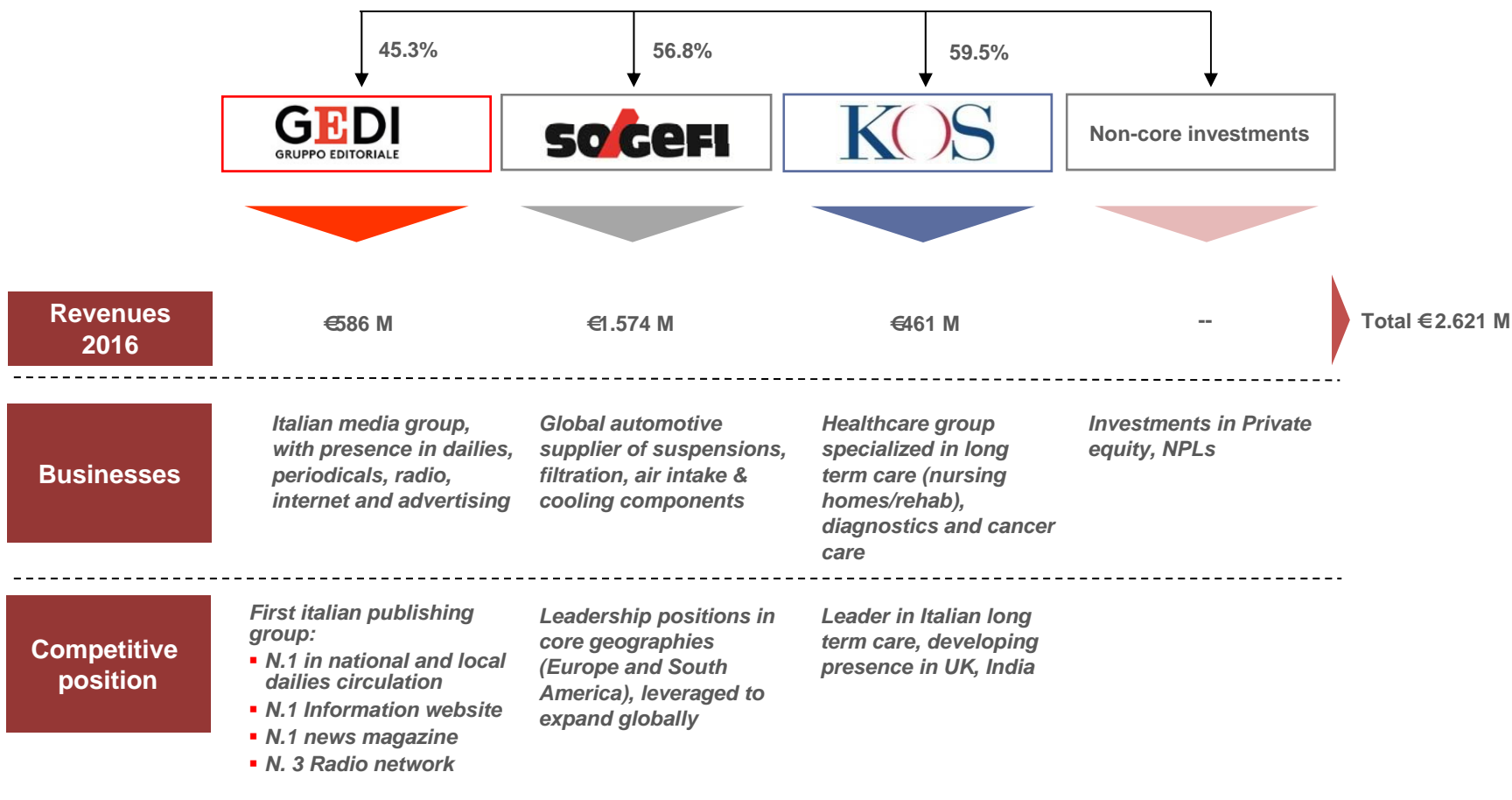




1H 2017 Results

July 2017

Group structure as of 30 June 2017



Note: Participation stakes updated as of 30 June 2017 and calculated net of treasury shares of subsidiaries

CIR Group profile



- Founded in 1976 by Carlo De Benedetti; controlled (45.8%) by COFIDE-Gruppo De Benedetti
- Long term investment strategy, with focus on controlling stakes
- Balanced portfolio of assets, with leading positions in their respective businesses
- Active role in governance and in strategic decision making of portfolio companies
- No leverage and significant liquidity available at holding company level
- Commitment to low cost structure

1H 2017 consolidated financials highlights

- Consolidated net income in 1H 2017: € 27.1 M (vs. € 25.9 M in 1H 2016).
Contribution of industrial businesses (Espresso, Sogefi and KOS): € 21.4 M
(vs. € 17.7 M in 1H 2016)
- Consolidated net financial position at June 30, 2017: - €163.0 M
(vs. - €143.6 M at December 31, 2016), including:
 - A net financial surplus at holding level of € 320.4 M
(decreasing vs. € 334.3 M at December 31, 2016 mainly due to
shares buyback and dividends)
 - A net debt of consolidated subsidiaries of € 483.4 M
(substantially in line vs. € 477.9 M at December 31, 2016)

Consolidated income statement



€M

	1H 2016	1H 2017	
Revenues	1,319.1	1,392.4	+5.6%
EBITDA	125.0	148.2	+18.6%
EBIT	66.2	83.0	+25.4%
Financial result ⁽¹⁾	(8.5)	(12,0)	
Taxes	(16.9)	(24.7)	
Group net result ⁽²⁾	25.9	27.1	+4.6%

(1) Including : interest income and expense, dividends received, fair value adjustments, trading

(2) Net of third party interests (equal to € 20.2 M in 2017 and € 15.9 M in 2016) and contribution from Assets held for sale (equal to € 1.0 both in 2017 and 2016)

Consolidated income statement by business sector



€M

	1H 2016	1H 2017
GEDI Group ⁽¹⁾	6.9	3.3
Sogefi Group	4.8	11.4
KOS Group	6.0	6.7
Total operating companies ⁽²⁾	17.7	21.4
CIR holding ⁽³⁾	8.2	5.7
Net result	25.9	27.1

(1) In 1H 2017, following the ITEDI integration, CIR consolidates only 45.3% (vs. 56.5% in 1H 2016) of GEDI net income which, however, does not include ITEDI's net income contribution in 1H 2017. Moreover, 1H 2017 net income is affected by the sale of local newspapers in 4Q16

(2) Pro-rata share of subsidiaries' net income

(3) Including income from financial assets/non core investments, operating costs

Consolidated balance sheet – main group assets

€M

Group equity in consolidated balance sheet	31 Dec. 2016	30 June 2017
GEDI	337.9	311.9 ⁽¹⁾
Sogefi	100.7	108.4
KOS	161.9	161.4
Total operating companies	600.5	581.7
Fixed assets	16.4	16.1
Private equity⁽²⁾	58.1	49.9
Non performing Loans⁽²⁾	38.3	35.8
Other investments	18.3	18.8
Other Liabilities	(13.6)	(15.9)
Net cash	334.3	320.4
Total CIR holding level	451.8	425.1
Total CIR Group shareholders' equity	1,052.3	1,006.8
Shareholder's equity per share	1.32	1.27
Shareholder's equity per share (net of treasury shares)⁽³⁾	1.58	1.53

(1) The variation is due to the ITEDI integration: new CIR stake applied to GEDI equity, which includes the contribution of ITEDI

(2) Book value decreasing due to cash reimbursements to CIR

(3) Treasury shares as of 30 June 2017: n. 134.5 m, equal to 16.94% of share capital

Consolidated net financial position



€M

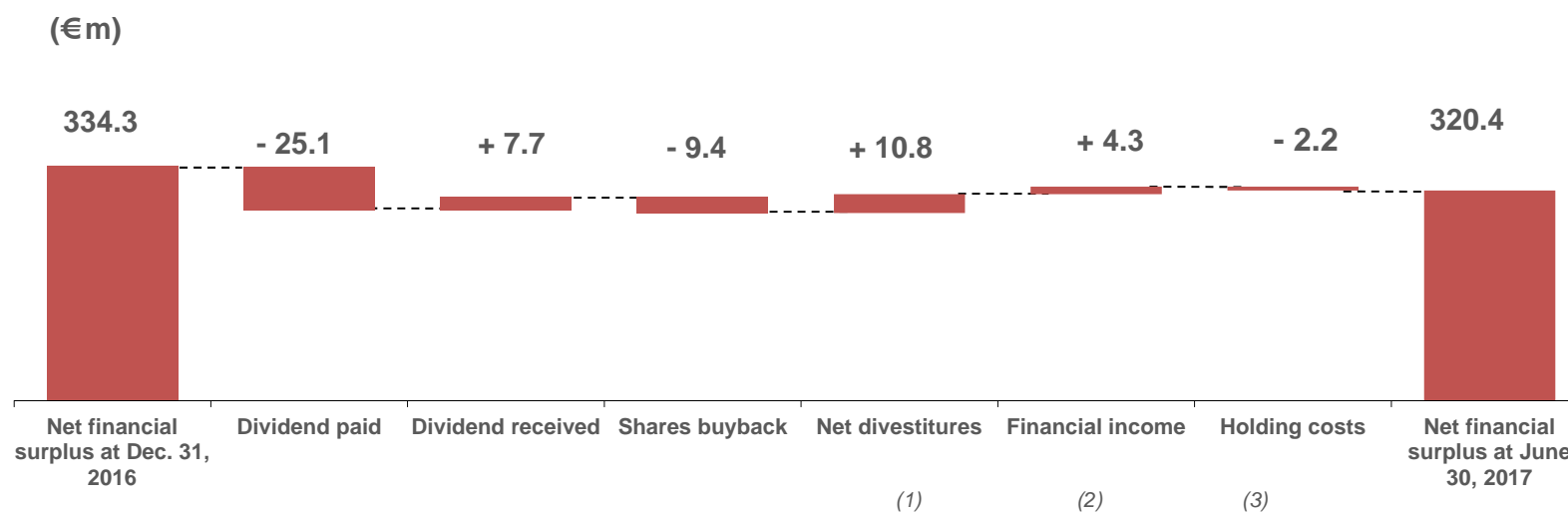
	31 Dec. 2016	30 June 2017
GEDI Group	31.7	26.4
Sogefi Group	(299.0)	(280.4)
KOS Group	(213.6)	(231.6)
Other subsidiaries	3.0	2.2
Total subsidiaries	(477.9)	(483.4)
CIR holding level	334.3	320.4
Consolidated net financial indebtedness	(143.6)	(163.0)
Total shareholders' equity⁽¹⁾	(1,518.5)	(1,595.2)
Consolidated net invested capital	1,662.1	1,758.2

(1) Including third party interests

Net financial position at CIR Holding level

- Decrease of net cash at CIR financial holdings is mainly due to dividends and the buyback of treasury shares in the period

Evolution of net financial position in 1H 2017



(1) Private equity and NPL reimbursements, sale of non-core participations

(2) Delta Fair value of securities + securities income, trading

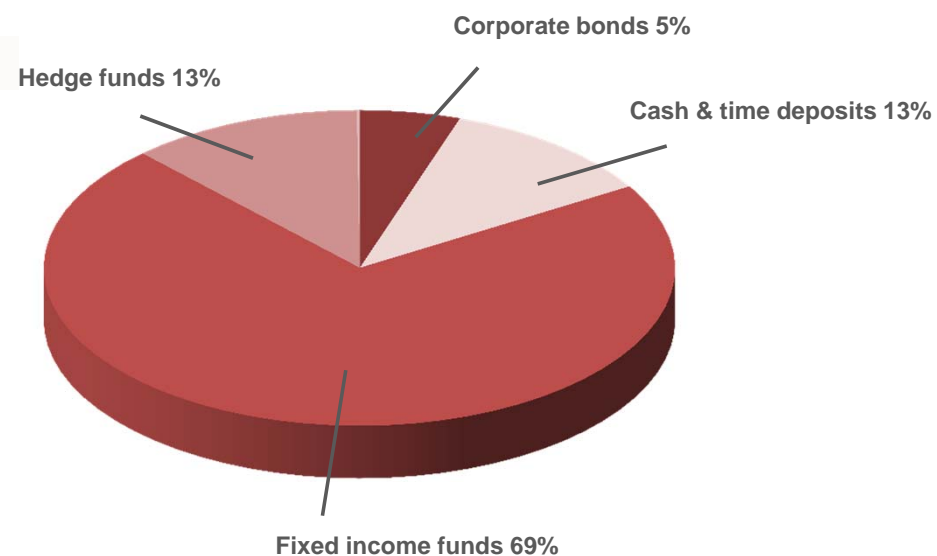
(3) Operating costs, extraordinary costs, taxes, etc.

Composition of liquid assets and gross financial debt



€m	31 Dec. 2016	30 June 2017
Cash and time deposits	47.4	35.9
Corporate bonds	17.7	16.5
Fixed income funds	228.5	229.3
Hedge funds	38.7	38.2
Other (stocks, equity funds)	2.5	0.5
Total liquid assets	334.8	320.4
Gross financial debt	(0.5)	--
Net financial position	334.3	320.4

Liquid assets at 30 June 2017

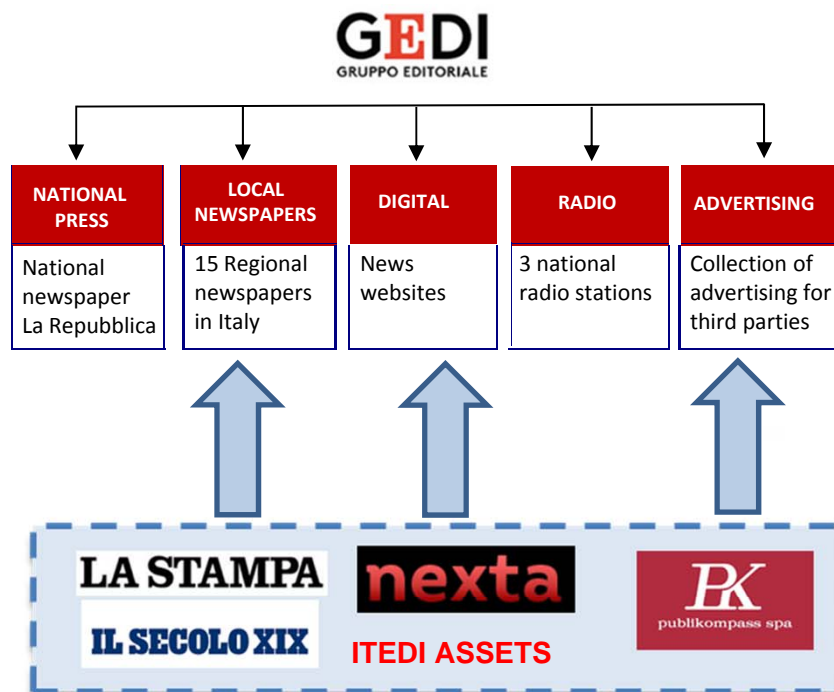


1H 2017 Subsidiaries' financial and operational highlights



	1H 2017 Highlights	Key strategic objectives
GEDI	<ul style="list-style-type: none"> 1H 2017 sales down 1.9% (+1.6% at constant perimeter), mainly due to the decrease of press circulation revenues (-5.7%); total advertising revenues were up by 8.2%, thanks to a significant increase in third-party concessions, radio advertising increasing by 5% and internet advertising reporting a slight increase; press advertising was instead affected by the critical performance of the market. Despite the adverse evolution of the sector, GEDI reported stable EBITDA, thanks to the continuing focus on efficiency Net financial surplus of €6.4M, vs. €1.7M at 4Q2016 GEDI confirms its leadership in national and local daily newspaper sales and readership, while Repubblica.it is the leading news site in terms of daily unique users 	<ul style="list-style-type: none"> Operational integration of ITEDI businesses Expansion of digital platforms, leveraging on leadership in traditional media Further efficiency improvement
Sogefi	<ul style="list-style-type: none"> Revenues growth of 8.4% (+7.7% at constant exchange rates), thanks to above market growth in all geographical areas Increasing EBITDA (+25.8%) and net result (€20M vs. €3.3M in 1H2016), thanks to growth and improved margins Positive cash flow generation in the period 	<ul style="list-style-type: none"> Completion of global footprint, through growth focused on Asia and North America Further efficiency improvement Product innovation
KOS	<ul style="list-style-type: none"> Continuing growth of revenues (+5.1%) and EBITDA (+6.2%), thanks to ongoing organic growth and acquisitions 	<ul style="list-style-type: none"> Further consolidation in Italian nursing homes and rehabilitation markets Geographical expansion
Non-core investments	<ul style="list-style-type: none"> On going realisation of Private Equity and NPL investments 	<ul style="list-style-type: none"> Realisation of existing assets Selective approach on new investments

GEDI - overview



PRO FORMA FY2016	€M	ESPRESSO PRO FORMA (1)	ITEDI PRO FORMA	GEDI PRO FORMA
Revenues		568.5	137.4	705.9
EBITDA		41.8	13.3	55.1
Net income		7.5	4.4	11.9
NFP		31.7	(15.1) ⁽²⁾	16.6

≅ 15 M synergies
 expected in the medium
 term

Key financials

€ M	1H 2016	1H 2016 PF (1)	1H 2017
Revenues	292.9	282.7	287.3
EBITDA	25.2	22.8	22.7
Net income	12.1	10.3	7.4

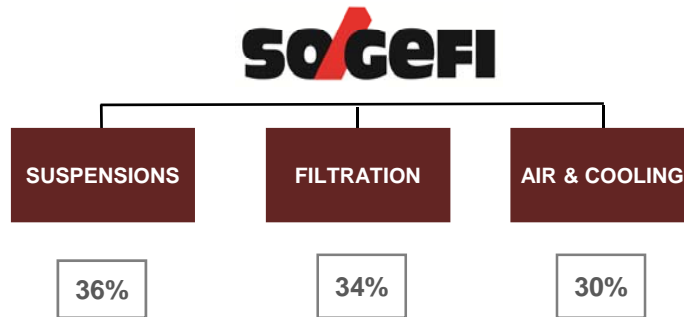
1H 2017 Performance and outlook

- Circulation revenues at € 84.3 M, decreasing by 5.7%, in a market down 9%.
- Total advertising revenues increased by 8.2%: radio reported a slight increase, print was affected by declining market trends, while third party advertising (including collections for ITEDI newspapers) contributed positively
- EBITDA stable
- Net income affected by a change in the accounting of Persidera's TV broadcasting assets amortization
- As for the 2017 outlook, evidence available to date suggests similar market trends as for 2016

(1) Pro Forma excluding businesses sold in 4Q 2016 (5 local dailies and 1 printing centre)

(2) Normalized for pro-soluto factoring

- On June 27, 2017 the integration of the ITEDI Group companies (Italiana Editrice SpA, Publikompass SpA and Nexta Srl) into GEDI was completed. The merger was carried out through a capital increase for a total amount of €80 M - reserved to Fiat Chrysler Automobiles (FCA) and Perrone family's Ital Press Holding (IPH).
- After the transaction, FCA distributed its entire stake to its shareholders, including EXOR (Agnelli family holding company). As a result CIR now holds 43.40% in GEDI (45.30% net of treasury shares), EXOR 4.3% and IPH 4.37%. EXOR also declared its intention to raise its stake
- The number of members of the Board of Directors of GEDI was increased from 11 to 14, as two representatives of the new shareholders and one independent director were appointed
- Operational integration has started, with the objective to realize synergies in content production, industrial costs (distribution and printing), advertising collection and G&A expenses. Synergies of ca.15 M are expected in the medium term



2016 Revenues breakdown

Customers		Regions	
FORD	12.6%	Europe	60.8%
RENAULT/NISSAN	11.5%	North America	19.6%
FCA/CNH Industrial	11.3%	South America	10.3%
PSA	10.8%	Asia	9.3%
GM	10.0%		
DAIMLER	8.1%		
VOLKSWAGEN/AUDI	3.0%	Business units	
BMW	2.9%	Suspensions	36%
TOYOTA	2.8%	Filtration	34%
OTHERS (including Aftermarket)	27.0%	Air & Cooling	30%

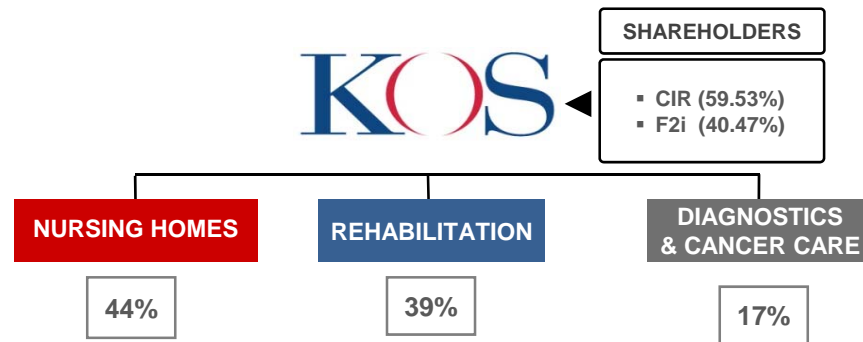
Key financials

€M	1H 2016	1H 2017
Revenues	798.6	866.0
EBITDA	74.7	93.9
Net income	8.3	20.0

1H 2017 Performance and outlook

- Revenues grew 8.4% (+7.7% at constant exchange rates), outperforming markets in all regions: strong performance in North America (+11.6%) and Asia (+32.1%), + 2.6% in Europe; South America also grew 26.1% (+16.3 at constant exchange rates)
- EBITDA increased thanks to revenue growth and efficiency improvement, which drove margin from 9.3% to 10.8%
- Free Cash Flow was + €19 M (vs. - €0.2 M in 1H 2016). NFP improved by €18.6 M in the first half and by €45.7M over the last 12 months
- After a first half of sustained growth, the outlook for the automotive market in 2H 2017 shows a positive trend, albeit at a slower pace.
- The positive performance recorded by SOGEFI in 1H, despite an increase in the cost of raw materials, confirms the expected profitability improvement for 2017

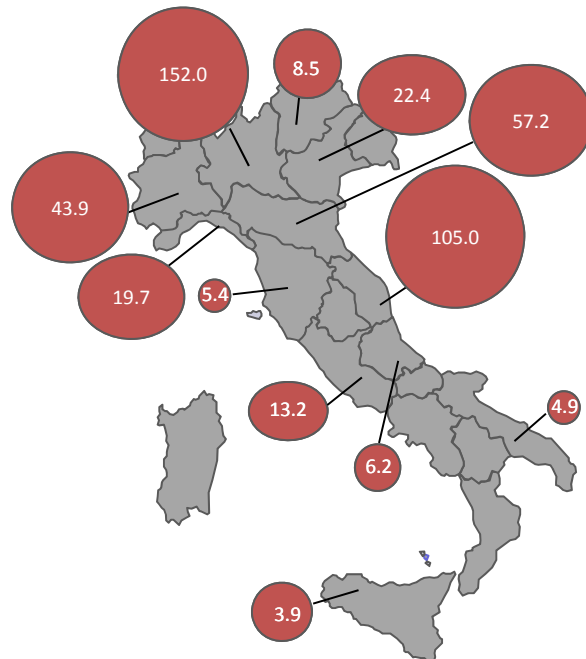
KOS - overview



Key financials

€M	1H 2016	1H 2017
Revenues	227.6	239.1
EBITDA	37.1	39.4
Net income	9.6	11.3

2016 Revenues breakdown



1H 2017 Performance and outlook

- Revenues grew 5.1%, thanks to organic growth across all business lines and to three acquisitions in the last twelve months
- EBITDA grew 6.2%
- The company now has 78 facilities, located mainly in the centre and north of Italy, with about 7,500 beds, making it the first long term care operator in Italy
- Main objectives are to pursue market consolidation in core businesses in Italy and to selectively expand internationally

Non-core investments

Private equity

- Diversified portfolio of private equity funds and direct minority private equity investments, with a fair value of € 49.9 M at 30 June 2017 (with declining trend due to reimbursements).
- The portfolio has reached its maturity/reimbursement phase, as limited investments were added in the recent past

NPL

- At the end of June 2017 the net value of CIR investment in the non-performing loan portfolios amounted to € 35.8 M (with declining trend due to reimbursements).
- CIR no longer owns operating companies in this industry and is currently in the process of collecting the existing receivables, with no further investments

Other Investments

- Other non strategic investments include direct minority stakes with a value of €18.8 M at 30 June 2017 stable vs. 31 December 2016

Disclaimer



- *This document has been prepared by CIR for information purposes only and for use in presentations of the Group's results and strategies.*
- *For further details on CIR and its Group, reference should be made to publicly available information, including the Annual Report, the Semi-Annual and Quarterly Reports*
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- *Any reference to past performance of CIR Group shall not be taken as an indication of future performance*
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